



**NYSOBBA 42nd Annual Conference
Garden City, NY
June 12 – June 14, 2019**

Tuesday - June 11, 2019

2:00 p.m. **John G. Karrer Annual Golf Tournament**
Location: Eisenhower Park – East Meadow NY (Blue Course)

Join your colleagues for a round of golf and help support the John Karrer Memorial Scholarship Fund. All skill levels are welcome and encouraged to participate. Players should be at the course by 1:30 p.m. sharp on Tuesday!

Wednesday - June 12, 2019

8:00 a.m. – 5:00 p.m. **Conference Registration**
Chamber of Commerce available 9:00 a.m. – 4:00 p.m. for dining and visitor information
Location: Rotunda

8:00 a.m. – 11:30 a.m. **Business Partner Set-up**
Location: Grand Ballroom

Pre-Conference Sessions (Open to All Conference Registrants)

10:00-11:30 am. Session I

Bursar Fundamentals
Presenter: Kevin Smith, Canisius College
Location: Concorde Suite

Session II

Financial Aid for Bursars
Presenter: Joe Weglarz, Marist College
Location: Grand Salon

This pre-conference session is designed for those who are new to student accounts, student financial services, the higher education workplace, or those who just want a refresher on the core responsibilities of the student accounts area.

Wednesday - June 12, 2019 Cont'd

11:30 a.m. **Welcome/Opening Remarks Nancy Ducci, NYSOBBA President**
Location: Grand Ballroom

11:45-12:45 p.m. **Lunch**
Location: Grand Ballroom

12:45-2:30 **Craig Zablocki, Engaging the Truth-Key Note Speaker**
Location: Grand Ballroom

Concurrent Sessions

2:30-3:30 p.m. Session I

Institutional Loans: Creating Program and Best Practices -Panel
Presenter: Bob Frick, UAS (Putting together a Panel-TBD)
Location: Grand Salon

Session II

Enrollment & Retention
Presenter: David Glezerman, Temple University
Location: Cotillion

3:30 p.m.-4:00 p.m. **Networking with the Business Partners**
Location: Grand Ballroom

Concurrent Sessions

4:00 p.m.-5:00 p.m. Session I

International Payments
Presenters: Arif Harji, MTFX Group and David Glezerman, Temple University
Location: Grand Salon

Session II

Generation Z & Financial Literacy
Presenter: Betsy Burton, Nelnet Solutions
Location: Cotillion

6:00 p.m. **Dinner on Your Own**
Explore Garden City/New York City

Thursday - June 13, 2019

8:00 a.m.-5:00 p.m. **Conference Registration**
Location: Rotunda

8:00 a.m.-9:00 a.m. **Breakfast**
Location: Grand Ballroom

8:45 a.m.-9:00 a.m. **Morning Announcements Nancy Ducci, NYSOBBA President**
Location: Grand Ballroom

9:00 a.m.-10:00 a.m. **NACUBO Washington Update, Bryan Dickson**
Location: Grand Ballroom

10:00 a.m.-10:30 a.m. **Networking with Business Partners**
Location: Grand Ballroom

Concurrent Sessions

10:30 a.m.-11:30 a.m. Session I

Did You Survive 1098T's?
Presenter: Bryan Dickson, NACUBO
Location: Grand Salon

Session II

Writing Effective Policies and Procedures
Presenter: Lori Hartung, Todd, Bremer & Lawson
Location: Cotillion

11:30 a.m.-12:30 p.m. Session I

Compliance Collection Laws & Financial Responsibility Agreements
Presenters: Karen Reddick National Credit Management and Christina
Cardinale, Manhattan College
Location: Grand Salon

Session II

Managing Your Perkins Portfolio During the Wind Down- COHEAO Perspective
Presenter: Maria Livolsi, SUNY
Location: Cotillion

Thursday - June 13, 2019, cont'd

12:30 p.m. -1:30 p.m. **Lunch and Business Meeting**
Location: Grand Ballroom

Concurrent Sessions

1:30 p.m. -2:30 p.m. Session I
RFP Checklist and Vendor Oversight- COHEAO
Presenters: Maria Livolsi, SUNY and Mike Mietelski, Conserve
Location: Grand Salon

Session II

D'Youville Shuffle- One Stop Shop
Presenters: Andrea Addison, D'Youville College
Paul Aries, Nelnet Campus Commerce
Location: Cotillion

2:30 p.m.-3:30 **NYPD Counter Terrorism Active Shooter Response**
Presenter- NYPD
Location: Grand Ballroom

3:30 p.m.-4:00 p.m. **Networking with Business Partners**
Location: Grand Ballroom

4:00-5:00 p.m. **New York State Update**
Presenter: Lisa Simpson
Location: Grand Ballroom

6:00 p.m.-7:00 p.m. **Cocktail Reception**
Location: Societe Suite (2nd Floor)

7:00 p.m.-10:00 p.m. **Banquet Dinner and Entertainment (Raffle Winners Announced)**
Location: Kingsley

Friday - June 15, 2018

8:00 a.m.-9:00 a.m. **Conference Registration**
Location: Rotunda

8:00 a.m-9:00 a.m. **Breakfast**
Location: Grand Ballroom

9:00-10:00 a.m. **Hot Topics in Higher Education -An Attorney's Perspective**
Presenter: Robert Schuerger, Esq., Schuerger Law Firm
Location: Grand Ballroom

Concurrent Sessions

10:00 a.m.-11:00 a.m. Session I

Data Protection
Presenter: Matt Nappi, Stony Brook University
Location: Grand Salon

Session II

Leadership
Presenter: Zenon Butts, GRC
Location: Concorde Suite

11:00 a.m.-12:00 p.m. **Information Exchange/Birds of a Feather**
2-year Public
Location: Petite Salon
4-year Public
Location: Concorde Suite
4-year Private
Location: Grand Salon